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# REALTOR<sup>®</sup> NEWS

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Web Site - [greaternhrealtors.com](http://greaternhrealtors.com)

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Issue No. 239

Published by the Greater New Haven Association of REALTORS<sup>®</sup>, Inc.

July 28, 2006

## GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS<sup>®</sup> is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



## PRESIDENT 'S MESSAGE By Jim Porto

This month I will start with the latest on the statewide MLS. At the CAR Board of Directors meeting July 18<sup>th</sup> a motion passed allowing CAR to modify its by-laws and set up and operate the MLS service. To date all of the Co-Op members (Hartford, New Haven, Litchfield, Waterbury and Midd-Shore) and Eastern have voted to go forward with the eventual (almost) statewide MLS. The CMLS voted not to go forward as this time. While disappointing that we do not have yet a true statewide MLS, we are all hopeful that what has been started will eventually be statewide. The thought now is "build it and they will come."

As you know, this has been a very difficult task dealing with everyone's concerns and needs. I thank everyone in our Association for their input and cooperation. Together we have accomplished Association ownership (CAR), thereby having insurance under the umbrella of the National Association of Realtors. Eventually the goal is to have one set of forms, etc. It will be at least the end of the year before we merge into the new system, which is still MLXchange with some enhancements. As always I will keep you informed of any new developments.

Also at the same meeting I had the privilege to co-host the Gates Scholarship awards and I am happy to announce that the daughter of one of our Association members was a deserving winner. Congratulations the Kirsten Fuchs, daughter of Craig and Martha Fuchs. Craig is a Realtor with H. Pearce Company.

**'BE COMMITTED – BE ACCOUNTABLE AND KEEP YOUR PROMISE'**

**Jim Porto, President**

## GAD Report

Government Affairs

Directors News

July, 2006

*GNHAR has engaged the Government and Public Affairs consulting firm of Evans & Associates, LLC as a local Government Affairs Director (GAD). The experience of David Evans Esq., Audrey Wasik and Fred Knous exceeds 75 years in the field of government relations.*

The first **Joint GAD Summit** was held at **GNHAR** offices in the afternoon of June 16<sup>th</sup>. **GNHAR's** President, **James Porto** and President – Elect **Paul Gradwell** joined their counterparts from the **Middlesex/Shoreline Association, President Tom Clancy** and **President-Elect David Jones**, along with **GNHAR's Executive Vice President Roberta N. O'Hara** and other Association executives, to discuss state and local issues of importance to member/Realtors.

The **GAD** team outlined their activities and reviewed local issues that were identified in a recent **National Association of Realtors** survey, impacting the realty industry at the local level. **Tim Calnen, Vice President** of the **Connecticut Association of Realtors** offered a state perspective. The group reviewed the recently-enacted legislation, **PA 06-80 An ACT CONCERNING NOTICE REQUIREMENTS FOR LAND USE APPLICATION**, which mandates that local planning and zoning commissions establish a public notice registry of landowners. **GAD** will be calling upon individual Realtors who have agreed to serve as **GNHAR's** "eyes and ears" to "register" locally. Those in attendance also discussed a **GAD**-organized conference on **Workforce Housing** that is being planned for later this year. The conference will examine current efforts, both in Connecticut and other states, to address the growing need for workforce housing. The **GAD** team will be gathering information from area towns regarding regulations which encourage cluster and multi-use development.

*Continued on Page 3*



**ATTENTION SALESPERSONS!  
ORIENTATION COURSE**

Sign up now for the next Orientation Course and become a REALTOR®. REALTOR® members can use the REALTOR® logo on their business cards, advertisements, etc., and REALTORS® can advertise at low prices in "The Connecticut Home Browser" magazine published by the Association. As a REALTOR® you can input your listings into our MLS system and take advantage of all the services offered by the Association to members.

Orientation consists of two separate mandatory sessions. The MLS session to be held Thursday, September 21, 8:30 AM - 1 PM. The Ethics session to be held on Thursday, September 28, 9 AM - 12:30. Both sessions must be attended.

In order to attend orientation, you must submit a completed application plus all required fees. To receive an application and amount due please call Kate Blake at the Association Office, (203) 234-7700 or submit a request for application through our web site [greaternhrealtors.com](http://greaternhrealtors.com)



The Greater New Haven Association of REALTORS®, Inc.  
Phone: (203) 234-7700 Fax: 234-3980

**Officers of the Association**

President.....James Porto  
President Elect.....Paul Gradwell  
First Vice-President.....Marc Seigel  
Second Vice-President.....Maureen Campbell  
Treasurer .....Al Scafati  
Secretary.....Diana Walsh

Exec V.P.....Roberta N. O'Hara RCE

**Directors**

Elizabeth Alberico  
Alan Barberino  
E. Tyler Della Valle  
John Guerra  
Paul Ott  
Steve Patten  
Susan Izzo  
Brian Valenti  
Gena Lockery  
Linda Lang-Bankowski

Immed. Past Pres.: Lee McParland

# Thank You

To the following companies who have extended their generosity by Sponsoring Association Functions

|                                  |                              |
|----------------------------------|------------------------------|
| Platinum Level Sponsor - \$2,000 | Gold Level Sponsor - \$1,000 |
| M. H. Schaefer Inspection        | GMAC Mortgage                |
| New Haven Register               | Law office of Edward Burt    |
| The Real Estate Book             | Washington Mutual            |
| Tiger Home Inspection            | Peoples Bank                 |
| Tyler Cooper & Alcorn            | Arbella Insurance Group      |
| Wells Fargo Home Mortgage        | Silver Level Sponsor - \$500 |
|                                  | Chase Home Finance           |
|                                  | EPI Mortgage                 |
|                                  | Allspect Home Inspections    |

**INTERREALTY TRAINING SCHEDULE**

**PLEASE NOTE: CLASSES & TIMES MAY CHANGE. YOU WILL BE CONTACTED IF YOUR CLASS HAS BEEN CHANGED OR CANCELLED. THANK YOU!**

Please fill out the form below and mail a \$10.00 REFUNDABLE CHECK payable to GNHAR. There are a limited number of seats available! Thank you!

| Day               | Class           | Time       | Limit    |
|-------------------|-----------------|------------|----------|
| Thursday, Aug. 3  | MLXchange I     | 9:30-12:00 | LIMIT 10 |
|                   | CMA             | 12:15-1:15 | LIMIT 10 |
| Thursday, Aug. 10 | MLXchange II    | 9:30-11:30 | LIMIT 10 |
|                   | Designer Tools* | 12:30-3:30 | LIMIT 8  |

**\*YOU MUST FIRST TAKE MLXCHANGE I, CMA & MLXCHANGE II TO**

**REGISTER FOR DESIGNER TOOLS.**

**ALL THE ABOVE CLASSES REQUIRE A \$10.00 (REFUNDABLE) CHECK AND A 24 HOUR CANCELLATION NOTICE IS REQUIRED (CREDIT CARDS ARE NOT ACCEPTED).**

**SORRY, WE CANNOT ACCEPT ANY REGISTRATIONS WITHOUT A CHECK**

**MAIL CHECK TO: Greater New Haven Association of REALTORS, Inc., 127 Washington Ave., West Bldg, Lower Level, North Haven, CT 06473. ATTENTION: ROSEANN**

| NAME | COMPANY | PHONE # | DATE OF CLASS & TIME |
|------|---------|---------|----------------------|
|      |         |         |                      |
|      |         |         |                      |
|      |         |         |                      |



# Congratulations

The following members have been awarded the 2006 Second Quarter Achievement Award by the New Haven Association of REALTORS®, Inc. for being the High Producers during that period. Congratulations! Award certificates will be presented at the October 5th Membership Meeting to be held at Laurel View Country Club. All recipients will be featured in the August 18th issue of The Connecticut Home Browser magazine, and will be mentioned in the next issue of Broker Agent Magazine and also featured on the Association Web Site - [greaterhrealtors.com](http://greaterhrealtors.com).

- |                        |   |
|------------------------|---|
| Louis Buonfiglio, Jr.  | Weichert Realtors, Orange                 |
| Chris K. Canfield      | Re/Max Schoolside Realtors, Cheshire      |
| Beth Cantor            | Calcagni Associates, Hamden               |
| Richard Chamberlin, Jr | Realty Partners                           |
| Patrick Combs          | Dan Combs Real Estate                     |
| Judy Cooper            | CB Woodbridge                             |
| Thomas A. Cristofano   | Prudential Ct Realty, No. Haven           |
| Stacey DeAngelis       | Calcagni Associates, Cheshire             |
| Stephanie Ellison      | Wm. Raveis RE, Milford                    |
| Antoinette Fazio       | Calcagni Associates, No. Haven            |
| Ramona Gonzalez        | Prudential Ct. Realty, Wallingford        |
| Betsy Grauer           | Betsy Grauer Realty                       |
| Dawn Hoydilla          | Prudential Ct. Realty, Wallingford        |
| James Hudgens          | Wm. Raveis R.E., Milford                  |
| Wayne Hugendubel       | Coldwell Banker Res. Brokerage, Orange    |
| Dorothy Karska-Piech   | Calcagni Associates, Cheshire             |
| Barbara Lehrer         | Coldwell Banker Res. Brokerage, Orange    |
| Nea Lisboa-Team        | Wm. Raveis R.E., Milford                  |
| Lorrie Maiorano        | Calcagni Associates, No. Haven            |
| Lewis Martin           | Advantage One Real Estate, North Branford |
| Vincent Masotta        | H. Pearce Co. Realtors, Wallingford       |
| Nicholas Mastrangelo   | Weichert Realtors Reg. Properties, Orange |
| Iris Meyer             | Wm. Raveis R.E., Cheshire                 |
| Carlos H. Murillo      | C21 American Dream Realty                 |
| Jill H. Nathanson      | Press & Cuzzo, Inc.                       |
| Irma Nesson            | Calcagni Associates, Cheshire             |
| Len Nicoletti          | Coldwell Banker Res. Brokerage, Milford   |
| Carolyn Nisita         | Wm. Raveis R.E., Milford                  |
| Barbara Podlisky       | Wm. Raveis R.E., Cheshire                 |
| James Porto            | Coldwell Banker Res. Brokerage, Milford   |
| Mary Radziszewski      | Weichert Realtors Reg. Properties, Orange |
| Ruth Ratner            | Keller Williams Realty, Cheshire          |
| Martin Rauch           | ReMax Schoolside Realtors, Cheshire       |
| Sandy Maier Schede     | Maier Real Estate                         |
| Eric Schuell           | ERA Seigel Realty, Hamden                 |
| Stephen M. Thompson    | Dan Combs Real Estate                     |
| Michele Uss            | Wm. Raveis R.E., Milford                  |
| Wendy Weir             | ReMax Right Choice, Milford               |
| Beverly Welch          | Calcagni Associates, Cheshire             |
| Myra Zelson            | Coldwell Banker, Woodbridge               |

### REQUIREMENTS FOR QUARTERLY "AWARDS"

All REALTORS® who are members of the MLS Service are eligible. Points are compiled on listings currently in the service. Rental status listings cannot be used.

To qualify, you must earn 9 points per calendar quarter. 1 point is earned if you are the listing or the selling agent on a property that CLOSED during the quarter. You will earn 2 points only if you are both the listing & selling agent, during the same quarter.

The Association must receive a completed nomination form by the 10th of the month following the end of the quarter, and a full computer printout of each listing MUST be included to qualify. (Nomination forms may NOT be faxed, and must be signed by the Designated REALTOR® or Office Manager.

GAD Report Continued from Pg 1

a group of town building inspectors, home inspectors and Realtors. **Robert Kennedy, President of the Connecticut Association of Realtors (CAR)** moderated a panel, comprised of **Tim York** (Colchester Building Inspector) and **Mark Tebbets** (Master International Code Council Official) presenting.

In July, **New Haven's Joint Finance-Legislation Committee** is scheduled to meet to receive the public's input on a proposed ordinance relating to burglary alarm systems submitted by the Chief of Police. The proposal is being reviewed by **GNHAR's Legislative Committee**. Unlike an earlier version, which raised concern among a number of local businesses, property owners and the alarm industry, the latest version contains no requirement for a "verified response" of false alarms, before police are dispatched to the scene. There was a public outcry by those who feared that such a requirement was unnecessary and would only lead to more burglaries. The latest version appears to be more consistent with versions in other towns and cities.

The preservation of open space continues to be the focus in many Connecticut towns. **Southington** has committed 4.2 million dollars to open space acquisition, with voters approving bonding up to 2 million. Although the town is continuing to acquire land for open space, those in charge have recently been directing their efforts toward buying development rights. By acquiring such rights from local businesses, the town is able to achieve the same result as outright acquisition of the land for open space. Under this approach, any farm or business can continue to operate on the parcel, but the rest of the land will be maintained in its natural state.

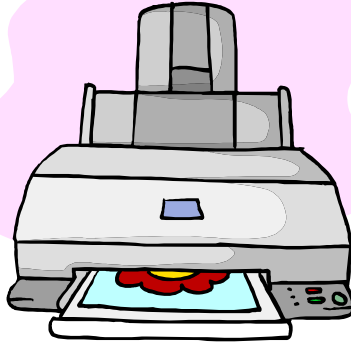
In late July, your **GAD** team is headed to Chicago for the National Association of Realtor's **2006 GAD Institute**. This annual conference provides a forum for government affairs directors throughout the nation. Representatives from various realty Associations gather to exchange information, techniques and strategies regarding various state and local issues affecting the realty industry. Housing viability, eminent domain and local land use restrictions are a few of the many issues to be discussed. This in-depth, three-day conference provides an invaluable exchange of ideas for the **GAD** team to enable them to better represent the **Greater New Haven Association of Realtors** and its membership and to share how other jurisdictions approach resolving important local realty issues.

## JUNK FAX RULE EFFECTIVE AUGUST 1, 2006

THE FCC HAS ADOPTED A RULE WHICH PROVIDES ADDITIONAL GUIDANCE IN COMPLYING WITH THE "JUNK FAX" LAW.

VERY SIMPLE, THE RULE NOW PROVIDES THAT A SENDER OF AN UNSOLICITED FAX IS REQUIRED TO MEET THREE REQUIREMENTS:

1. THE SENDER MUST HAVE AN "ESTABLISHED BUSINESS RELATIONSHIP" WITH THE RECIPIENT OR THE RECIPIENT'S EXPRESS INVITATION OR PERMISSION BEFORE SENDING THE FAX. AN ESTABLISHED BUSINESS RELATIONSHIP IS WITH ANY ONE YOU HAVE HAD A TRANSACTION WITH, OR ANYONE WHO HAS INQUIRED ABOUT YOUR GOODS OR SERVICES.
2. THE SENDER MUST HAVE "VOLUNTARILY" RECEIVED THE RECIPIENT'S FAX NUMBER.
3. THE SENDER MUST INCLUDE AN OPT-OUT NOTICE IN THE FAX. THE OPT-OUT NOTICE MUST BE CLEAR AND CONSPICUOUS AND ON THE FIRST PAGE OF THE FAX. THE NOTICE MUST BE SEPARATE FROM THE ADVERTISEMENT AND PLACED AT EITHER THE TOP OR BOTTOM OF THE FAX. THE NOTICE MUST BE DISTINGUISHABLE FROM THE ADVERTISING MATERIAL. THE OPT-OUT NOTICE MUST INCLUDE A DOMESTIC TELEPHONE AND FAX NUMBER. IF NEITHER THE PHONE OR FAX IS TOLL FREE THEN A TOLL FREE MECHANISM SUCH AS A WEB SITE, E-MAIL ADDRESS OR TOLL FREE NUMBER MUST BE INCLUDED. THE NOTICE MUST PERMIT A RECIPIENT TO MAKE AN OPT-OUT REQUEST 24 HOURS A DAY, SEVEN DAYS A WEEK.



PENALTIES FOR VIOLATING THE ACT ARE \$500 PER FAX WITH TREBLE DAMAGES FOR WILLFUL VIOLATIONS.



## WE ARE BRANCHING OUT, AGAIN!!!

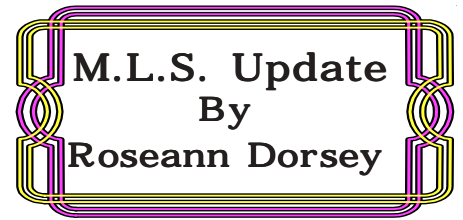


Starting September 25th, we will be offering Principles and Practices of Real Estate through the Naugatuck Regional Adult Education Program in Shelton at 415 Howe Ave. The course will be offered on Monday and Wednesday evenings from 6 pm to 9 pm.

In January of 2007, we will be offering Principles and Practices through the Meriden Adult Education Program, keep checking our website [www.greaternhrealtors.com](http://www.greaternhrealtors.com) or call us for specific information.

We have already scheduled some of the "main attraction" courses so please check the website for those as well. We expect to be offering Continuing Education classes starting in January of 2007 so why not "beat the rush" and start taking them at that time. There will be two (2) new mandatory classes that will replace the "Law and Fair Housing" and "Real Estate Agency" that we will be offering as soon as they become available.

We are here for YOU, so please call Ellie or Jeannine, 203-234-3938 to schedule classes for all of your Real Estate Educational needs.



### WEBSITE FORMS

There are two MLS forms added to the Greater New Haven Association website ([greaternhrealtors.com](http://greaternhrealtors.com)) in the "Member" section...."Mold" & "Exclusive Agency" forms. Feel free to utilize this section of our website to print your MLS forms. To get a list of forms available on our site, click into "Members" (Don't forget the user name and password - "north haven" for both), click on "forms" and a list of available web forms will appear!!!

ALSO - You can print "DATA INPUT" forms by going to your MLXChange home page, under Resources", click on "Board/Association Links"; The last one on the list "Coop Data Input Forms". If you have any problems with any of these instructions, please call me, Roseann (203) 234-7700.

### ASSOCIATION STORE

We have a few new items for you:  
Magnetic REALTOR® pins: \$10.60



REALTOR® hats: \$12.00



REALTOR® umbrellas: \$15.00

Soon to come for the holidays, REALTOR® "R" holiday ornaments and holiday pins - Great for gifts for your close associates.

The store carries many other popular items such as Pushbutton lockboxes for only \$32.00, All kinds of Real Estate Signs for \$5.00 to \$8.00. Open House A-Frames \$32.00...We have way too much to list. When in our area, stop by the Association Office and browse the store.

### CREDIT REPORTS

The Best Deal in Town-We run "Experian" Credit Reports for only \$11.25 plus tax per applicant. You fax us the information and in approximately one hour we fax you back your report....No fuss, No bother and a low price.

### MILL RATES IN MLS

All Mill Rates should be changed in MLS by the end of August. At that time, the rates will automatically be changed by First American MLS (Formerly Interealty). If you would like to have a 2006 Mill Rate list e-mailed to you, please send an email to Roseann at [rdorsey@snet.net](mailto:rdorsey@snet.net)



**Membership  
News  
By  
Kate Blake**



**The Association Office and Board of Directors regret to inform you of the recent death of a fellow REALTOR®, Francis A. (Frank) Ambrose formerly with Wm. Raveis Real Estate. We extend our deepest sympathy to his family and friends.**

The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association Office.

**DESIGNATED REALTOR APPLICATIONS:**  
Peter A. Marcucilli d/b/a M P Realty LLC, 59 Currier Way, Cheshire 06410. Phone/Fax (203) 272-4713 - Full Membership

**REALTOR APPLICATIONS:**  
Jill M Burden, Prudential Ct, Orange  
Maria T Tamos, Prudential Ct, Wall.  
Ronald P Boufford, Prudential Ct, Orange  
Lawrence A Chambers, CT Realty Partners, NH  
Shante T Hanks, C21 Today, WH  
Rodney D Waters, H. Pearce, No. Haven  
Richard A Merly, Sacco Vollero Realty, Orange  
Dana Z Golden, Calcagni Assoc, Cheshire  
Victor R Binkoski, C21 Access Amer., NH  
Susan E Walton, H Pearce, Wallingford  
Gail M Vaccarino, C21 Access Amer, NH  
Bernadetta B Szkotnicki, ERA Prop. World  
Lorraine Zartabian, ERA Prop. World  
Dawn D Khavari, World Mortgage, Shelton  
Kirsten Hopes-McFadden, Liberti Realty, Plantsville  
Veronica L Anderson, CB, Wallingford  
Khurshid Cheema, Sette RE, Hamden  
Salvatore Altieri, C21 Access Amer., NH  
Lisa Z Castelli, Calcagni Assoc., No. Haven  
Bruce Blakeley, Keller Williams, Cheshire  
Linda M Pasquariello, Prudential Ct, Wall.  
Theresa Marino, Calcagni Assoc., No. Haven  
Michelle A Driver, Prudential Ct, Orange  
Patrick J Burke, Weichert Quinipiac, Wall.  
Laura L. Striker, Cofrancesco Realty, No. Haven  
Michael Guarnieri, ERA Fort Hale, EH  
Arune Trumpickaite, REMax Royal, Hamden  
Georgianna N Bredwood, Calcagni Assoc, Hmd

**WELCOME TO THE FOLLOWING MLS ONLY MEMBERS:**  
Frank Ouellette d/b/a Ouellette Realty, 42 Walter Ave., Norwalk 06851. Phone (203) 852-9111, Fax (203) 866-3738

Peter E. Norton d/b/a Peter E Norton Real Estate, 1300 Post Rd, Fairfield 06824. Phone (203) 259-0902, Fax (203) 259-2400  
George A Risolo d/b/a Risolo Real Estate, P O Box 2209, Westport 0668. Phone (203) 227-4430, Fax (203) 956-6346.

**AGENT CHANGES:**  
David DeBowes now rep Kamp & Nielson  
Julie Dilio now rep H Pearce, Wall.  
Senada Malikic now rep Weichert, Wall.  
Dolores C DePino now rep Guerra Realtors, Bfd  
Cesare Tamburrino now rep Sirico Realtors  
Hope Arnaoutis now rep Sirico Realtors  
Michael DelGreco now rep Priority RE, Hmd  
John Papp now rep Platinum Assoc., NH  
Laurie Barbaro now rep ERA Fort Hale, EH  
Trish Begley now rep MP Realty, Cheshire  
Anljanette Dawkins-Jones now rep Fischer, WH

**ADDRESS CHANGES:**  
CB Richard Ellis, 265 Church St., Ste 1008, New Haven 06510 same phone/fax.  
CB Commercial Metro, 215 Sherman Ave, Hamden 06518, Phone (203) 535-1820, Fax (203) 535-1821.  
Dattilo Appraisal, P O Box 37, Durham 06422 same phone/fax.  
Prime Realty & Capital, 486 Derby Ave., West Haven. Phone (203) 397-8100, Fax (203) 397-8109.  
Phoenix Realty Group, 233 Mansfield Grove Rd #305, East Haven. Phone (203) 466-1500, Fax (203) 466-1400.  
O'Connell Real Estate, 283n 1/2 First Ave., Milford 06460, same phone/fax.

**AFFILIATE CHANGE:**  
Kim Hafford now rep for Washington Mutual, 1952 Whitney Ave., Hamden.

**OFFICE NAME CHANGE:**  
Victor Roman d/b/a C21 Roman Realty, 3231 Main St., Stratford. Phone (203) 377-1607, FAX (203) 377-2940 was Reynolds Realtor Inc. - MLS Only.  
Hanoch Barkon d/b/a HB Property Management LLC, 2572 Whitney Ave, Hamden 06518. Phone (203) 281-4860, Fax (203) 230-2812 was Margolis Barkon Realty - Full.  
Clint Zeidenberg d/b/a Sellssomeproperty.com, 9 Edward St., New Haven 06511. Phone/Fax (203) 787-9076 was Zeidenberg Properties LLC.

**CLOSED OFFICE:**  
ERA Innovative Realty, 63 Amity Rd, New Haven consolidated with EAR Innovtive Realty, 396 Main St., Wallingford 06492.

**RESIGNED OFFICE:**  
Tom Gartsu d/b/a V P Real Estate, 5802 Main St., Trumbull - MLS Only.

**THE FOLLOWING NEW MEMBERS WERE APPROVED AS "REALTORS®" BY THE GNHAR BOARD OF DIRECTORS AT THE JULY, 2006 MEETING**

- American First Realty, Bfd  
    Francesco A Suppa
- Apex Realty, Cromwell  
    Victor Matias
- Calcagni Assoc., Cheshire  
    Penny Reilly
- Calcagni Assoc., Hamden  
    Marilyn S Elsworth  
    Judy L Peregrim
- Calcagni Assoc., North Haven  
    Melanie Borsari
- Calcagni Assoc., Wallingford  
    Kari Day  
    Cheryl A Ulstad
- C21 Access America, Meriden  
    John Klimczak, Jr.  
    Helen Temple
- C21 Access America, NH  
    Darrell Hardy  
    Kim E Majkner  
    Andre O Massiah
- C21 Access America, Wall.  
    Andrew Adams
- C21 Today, West Haven  
    Shante T Hanks  
    Kelly Jones  
    Pamela L O'Neill
- CB Res. Brokerage, Cheshire  
    Donna Baylor
- CB Res Brokerage, Milford  
    Julia Arvan
- CB Res Brokerage, NH  
    Joseph Cifarelli  
    Miya Lyons
- CB Res Brokerage, Hamden  
    Lane M Driscoll
- CB Res Brokerage, Wall.  
    Deborah K Huegel
- Ct Realty Partners LLC, NH  
    Lawrence A Chambers
- DeVita Company, Hamden  
    Robert J Dempsey
- Ennis Realty, Meriden  
    Pascual Arellano  
    Sam R Turgeon
- ERA Fort Hale Realty, EH  
    Jonna L Goldman
- ERA Property World, Milford  
    Joanne M Hanley
- ERA Seigel Realty, Hamden  
    Mark S Butterworth  
    Jeong J Lee
- H. Pearce Real Estate, NH  
    Debra A DeFillippo
- H. Pearce Real Estate, Orange  
    Xiaosha G Saxe

- Home Realty, Meriden  
Lakiesha Stoddard
- HomeRun Realty, North Haven  
Catherine M Lorenzo
- HomeRun Realty, Wallingford  
Paul Sagnella
- Keller Williams, Cheshire  
Patricia J Begley  
Jeffrey T Paine
- MaxCom Realty LLC, Orange  
James Clanton
- Prudential Ct Realty, Orange  
Curtis Banks  
Jill Burden
- Raveis Real Estate, Cheshire  
Judith A Vanacore
- Raveis Real Estate, Milford  
Alannah S Dutchess
- ReMax Great Estates, Wallingford  
Brian Andrews
- Summit Residential, Fairfield  
Georgia W Newcomb
- Symphony Realty, West Haven  
Isabel C Martineau
- Weichert Regional, Orange  
Joseph Han  
Ronit Lev Bik
- Wilson & Citak Realty, Wallingford  
Joanne R Grailich
- Zeidenberg Properties, New Haven  
Joseph J Barletta

**PLEASE NOTE AND POST**

**Our MLS Vendor formerly known  
as  
Interealty Corp.  
has changed their name to:  
First American MLS**



**SUPRA KEY NOTICE**

We have been informed by Supra that lockboxes with a serial number lower than 7837500 (this number will continue to change) are no longer covered under warranty. Therefore, if you have any lockboxes that are not working, we CAN-NOT replace them as we did before. The charge for replacement now is \$75.00 which includes the postage to return the box to Supra for repair and a 1 year warranty. The cost of a new box is \$100.00 which includes a 1 year warranty. Call Kate if you have any questions, (203) 234-7700.



**2006  
GNHAR  
Charity Golf  
Tournament**



**MONDAY, SEPTEMBER 18, 2006  
Laurel View Country Club, Hamden**

This year's recipient will be William Bowie, 22, a young man from New Haven. Billy was driving in New Haven when a sports utility vehicle, apparently trying to flee police, broadsided his compact car. The force of the crash left Billy in very critical condition. Billy survived and is now paralyzed from the neck down and lives in a state-owned institution where he is totally dependent on other people to live his life as it now is. He was working at the time for an area real estate company and attending Southern Ct. University last year when this happened.

We would like to purchase a state-of-the-art environmental control unit, called an 'Electronic Aids to Daily Living' device. The device is used to increase independence, and improve a person's life by allowing them to participate in every day activities....Things we all take for granted. Sign up now! We need your support.

***Join us for a day of golf and fun!***

*Flyers were emailed and mailed to all members!*

*Come play on Monday, September 18th at the Laurel View County Club*

*\$160.00 per person includes Lunch, 18 Holes of golf w/cart, player gift, shotgun start, closest to the pin contest, longest drive contest, hole-in-one-car, cocktail hour, prime rib dinner and awards.*

*Don't Play Golf? Sign up for the Cocktail Hour and Prime Rib Dinner for \$50.00*



**SPONSORS NEEDED!!**

**Tee Sponsor - \$100 donation  
Green Sponsor - \$200.00 donation**

***This is for a good cause and all are invited to participate. Call the Association Office (203) 234-7700 if you have not received your flyer.....Invite your friends to join you for an enjoyable, relaxing day on the course.***



# **“ THE CONNECTICUT HOME BROWSER ”**

**“A Real Estate Buyers  
Guide” magazine  
published by the GNHAR**

**INVITES YOU TO RESERVE  
EITHER THE FRONT COVER  
OR INSIDE BACK COVER  
“IN FULL COLOR”**

**PUBLISHED BI-WEEKLY BY THE NEW HAVEN ASSOCIATION OF REALTORS®  
DISTRIBUTED TO 21 TOWNS AND 16 STOP AND SHOPS**

**INSIDE BACK COVER AVAILABLE,  
IN FULL COLOR,  
FOR THE SEPTEMBER 29TH ISSUE - \$200**

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