

REALTOR® NEWS

Web Site - greaternhrealtors.com

Issue No.246

Published by the Greater New Haven Association of REALTORS®, Inc.

May, 2007

GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS® is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



PRESIDENT 'S MESSAGE By Paul Gradwell



Congratulations

The following members have been awarded the 2007 First Quarter Achievement Award by the New Haven Association of REALTORS®, Inc. for being the High Producers during that period. Congratulations! Award certificates were presented at the General Membership Meeting at the New Haven Lawn Club...or mailed. All recipients will be featured in the May 25th issue of The Connecticut Home Browser magazine, and also featured on the Association Web Site - greaternhrealtors.com.

Chris K. Canfield	ReMax Schoolside Realtors
Joe Cifarelli	Coldwell Banker, N.H.
Patrick R. Combs	Dan Combs Real Estate
Gary Damato	Press & Cuzzo
Stacey DeAngelis	Calcagni Associates, Ches
Stephanie Ellison	ReMax Right Choice
James Hudgens	Wm. Raveis RE, Milford
Robert Letskus	Platinum Associates, LLC
Vincent Masotta	H. Pearce, Wallingford
Nicholas Mastrangelo	Weichert Realtors, Orge
Betsy Purtell	Coldwell Banker, CHeshire
Stacy Riccio	C21 Today, West Haven
Sandy Maier Schede	Maier R.E., Meriden
Eric Schuell	ERA Seigel, Hamden
Raymond Valenti	ReMax Schoolside
James R. Wrzosek	Classic Properties
Myra Zelson	Coldwell Banker, Wood.

My Friends:

Isn't this Spring Market great!

About every week I receive about ten or so calls from you...the members of the Greater New Haven Association of REALTORS®. Certainly you have concerns and most of these concerns center round the new statewide CTMLS.

As you all know, the board has no authority in running the day to day operations of the CTMLS. The board, as most other boards in the state, with the exception of our "sister boards" in Fairfield County are referred to as "Service Centers". I welcome your input and I want to assure you that all of your comments are forwarded and shared with the management of CTMLS. I have, and will continue to appreciate the honest and authentic dialogue that we had over the past few months.

May is RPAC month. RPAC is the acronym for the Realtors Political Action Committee. Sam Ratner and his committee have been working on making sure the GNHAR continues to make a substantial contribution to this cause. The cause is simple...to raise money for candidates and elected officials who support our agenda in the state and national political legislatures. You can do your part by calling the GNHAR office at 203-234-7700 to reserve your seat for a HUD Seminar on Wednesday, May 23rd at 3:00 p.m. CAR RPAC Chair Rupi has consented to conduct the seminar. If you are interested, I am confident that you will learn "a lot" about HUD.

Until our next meeting...Continue your good work, and remember your board is here for you.

If you want to contact me...just call me at my Keller Williams office at 203-699-8399, or e-mail me at pgradwell@kw.com

Continued on Page 2

Quarterly Awards Cont.

Nominations for the GNHAR "Awards Program" for the second quarter of 2007 ending June 30, 2007 must be received at the Association office (via mail or hand delivery-Fax not allowed) no later than July 10th.

Requirements for Quarterly Awards are: All GNHAR Realtor members are eligible. Points are completed on listings currently in CTMLS. Rental status listings cannot be used....

To qualify, you must earn 9 points per quarter. 1 point is earned if you are the listing or the selling agent on a property that CLOSED during the quarter. You will earn 2 points ONLY if you are both the listing and selling agent, during the same quarter.

The Association must receive a fully completed and signed Nomination Form (copy attached to this Realtor News) by the deadline. A full computer printout of each listing MUST be included. Good Luck!!



The Greater New Haven Association of REALTORS®, Inc.
Phone: (203) 234-7700 Fax: 234-3980

Officers of the Association

President.....Paul Gradwell
President Elect..... Marc Seigel
FirstVice-President.....Maureen Campbell
Second Vice-President.....Al Scafati
TreasurerPaul Ott
Secretary.....Lee McParland

Exec V.P.....Roberta N. O'Hara RCE

Directors

Elizabeth Alberico
Alan Barberino
Tom Cavaliere
E. Tyler Della Valle
John Guerra
Susan Izzo
Linda Lang-Bankowski
Gena Lockery
Brian Valenti
Wendy Weir

Immed. Past Pres.: James Porto

Thank You

To the following companies who have extended their generosity by Sponsoring Association Functions

Platinum Level Sponsor - \$2,000

Chase Home Finance
Franklin Mortgage, LLC
M W Financial Group, Ltd.
M. H. Schaefer Inspection Service
New Haven Register
The Real Estate Book
Tiger Home & Building Inspections
Wells Fargo Home Mortgage

Gold Level Sponsor - \$1,000

Allspect Home Inspections
Arbella Insurance Group
Bank of America, Harry Sessa
CCO Mortgage Corp.
GMAC Mortgage
Law Office of Edward C. Burt, Jr., PC
People's Bank
Residential Home Funding
Tyler Cooper & Alcorn
Washington Mutual

Silver Level Sponsor - \$500
Law Offices of Gregory T. Lattanzi, LLC

FIRST AMERICAN MLS TRAINING SCHEDULE

PLEASE NOTE: CLASSES & TIMES MAY CHANGE. YOU WILL BE CONTACTED IF YOUR CLASS HAS BEEN CHANGED OR CANCELLED. THANK YOU!

Please fill out the form below and mail a \$10.00 CHECK (PER DAY-\$20.00 FOR 2 DAYS) payable to GNHAR. There are a limited number of seats available! Thank you!

Wed., May 9, 2007	Advanced MLX	9:30-11:30 AM	LIMIT 16
	Prospecting Manager	12:15-1:15	LIMIT 16
Fri., June 8, 2007	Basic MLX	9:30-11:30	LIMIT 16
	CMA	11:30-12:30	LIMIT 16
Fri., June 15, 2007	Advanced MLX	9:30-11:30	LIMIT 16
	Prospecting Manager	11:45-12:45	LIMIT 16
Tues., June 26, 2007	Designer Tools	9:30-12:30	LIMIT 8

(TWO (2) PER COMPUTER)

ALL THE ABOVE CLASSES REQUIRE A \$10.00 CHECK (PER DAY-\$20.00 FOR 2 DAYS) AND A 24 HOUR CANCELLATION NOTICE IS REQUIRED

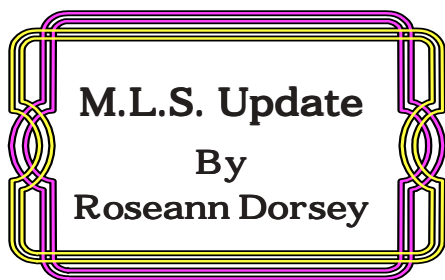
(CREDIT CARDS ARE NOT ACCEPTED).

SORRY, WE CANNOT ACCEPT ANY REGISTRATIONS WITHOUT A CHECK OR CASH!

MAIL CHECK TO: Greater New Haven Association of REALTORS, Inc., 127 Washington Ave., West Bldg, Lower Level, North Haven, CT 06473. ATTENTION: ROSEANN

NAME COMPANY PHONE # DATE OF CLASS & TIME

**LEARN HOW TO UTILIZE OUR MLS SYSTEM TO YOUR ADVANTAGE!
THERE'S SO MUCH MORE THAN INPUTTING AND SEARCHING LISTINGS!! SIGN UP TODAY AND EXPAND YOUR KNOWLEDGE!!**



PHOTOGRAPHS IN MLS

When you list a property which was listed and expired with another Real Estate firm YOU CANNOT REUSE THE OLD PHOTO'S for your listing...You need to take new photos...ALL PHOTOS IN THE MLS COMPUTER ARE COPY WRITTEN.....If you are tempted to use the photos from a town assessors office, (example: visionappraisal.com), some of these photos are COPY WRITTEN as well....BOTTOM LINE....YOU COULD BE SUED!

NEW CTMLS - NEW RULES

You still need a photo of the property listed in MLXchange. You have 96 hours from the Start Date of the Listing Agreement to enter at least 1 photo into the system. The only exception is vacant land and rentals which do not need photos.

CTMLS FINES

Now that your MLS is supplied by Connecticut Multiple Listing Service (CTMLS) there are significant changes in the fining structure imposed by CTMLS.

Please log on to the CTMLS website:
<http://www.ctstatewidemls.com>

Click on *GOVERNING DOCUMENTS, NEXT SCREEN CLICK ON RULES & REGULATIONS-REVISED 1/5/07.*

You may want to print up pages 31 through 33 and please ready them very carefully. Fines are substantial for failure to enter changes and photos into the MLS system. The New Haven Association of Realtors does not do the fining.

CTMLS ADDRESS

CTMLS

**127 Washington Avenue
West Bldg, 2nd floor
North Haven, CT 06473**

(CTMLS IS ON THE 2ND FLOOR)

GNHAR ADDRESS

**Greater New Haven Assn' of Realtors, Inc.
127 Washington Ave.
West Bldg, Lower Level
North Haven, CT 06473**

GNHAR IS IN THE LOWER LEVEL



The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association Office.

REALTOR DESIGNATION:

Melanie H Ganem, Weichert Reg. Properties
Joel D. Sirois, Dan Combs Real Estate
David K. Adams, Coldwell Banker, Cheshire
Dawn S. Vittorio, Coldwell Banker, N.H.
Kashti Walters, Prudential Ct., No. Haven
Teresa Soule, Weichert Reg. Properties
Rita H. DelVasto, Weichert Reg. Properties
Vernoica Lesprier, C21 Access Amer, Meriden
Lynn M Fiorillo, Weichert Reg. Properties
Thomas R. Melillo, H Pearce Co., Wall.
Laura A. Elman, Coldwell Banker, Woodbridge
Alejandria V. Madlener, Weichert Reg Prop.
William A. Devivo, Jr, HomeRun Realty, No.H.
Joseph W. Yasick, Coldwell Banker, Orange
Wendy Vila, ERA Fort Hale, East Haven
Andrea J. Palmucci, ATZ Realty, East Haven
Rebeca L. Medina, Prudential Ct., East Haven
Grant G. Kolton, Carbutti & Co, Wallingford
Susa L. Donadeo, H Pearce Co, Orange
Chris Medley, Harborview Realty, W.H.
Maria C. Valentino, Weichert Reg. Prop., Hmd
Jeffrey Dow, Dow Realty Co., New Haven

AGENT CHANGES:

Debra DeFillippo now rep CB, Orange
Sheila DeChello now rep ReMax Right Choice
Danielle Blummer now rep Prudential Ct, Milf.
Cathy Magen now rep Team RE, Hamden
Dana Brooks now rep C21 Access Amer, NH
Deborah Haberli now rep Carbutti & Co.
Edwina Martin now rep Keller Williams, Ches
Sandra Katz now rep ReMax Right Choice
Roberta Hillinski now rep Keller Williams, Ches
Art Mollengarden now rep Raveis RE, Milford
Thomas Townsley now rep ReMax Great Estates, Wallingford
Jacqueline Raynor now rep MaxCom, Orange
Alison Isenstein now rep Press & Cuozzo
Ewelina Lukoszek now rep C21 Access Amer, Meriden
Ann Carter now rep Prudential Ct, Milford
Yasmine Cronin now rep CB, Orange
Shawna Reprin now rep C21 Greengarden, WH
Marsha Oliver now rep Prudential Ct, NH

ADDRESS CHANGE:

Carbone & Associates, 24 Hansen Farm Rd,
North Haven 06473, same phone/fax



PROFESSIONAL COMPUTER SERVICES NOW OFFERED

Our Technology Director and Business Consultant, **Francisco Garcia** offers a variety of Computer Services to all our members. Our prices are a fraction compared to big retail stores and his work is guaranteed.

Here is a basic list of services offered by Francisco, however, if the service you are looking for is not on the list, please call him.....(203) 234-7700 Ext. 18.

- Computer Repair*
- Computer Networking*
- Software Installation*
- Software Configuration*
- Virus Removal*
- System Restore*
- Data Recovery*
- Data Backup*
- Web Design*
- Web Hosting*
- Computer Upgrades*
- Consulting Services*
- Internet and Software training*
- Data Transfer*
- Computer Diagnostic*

We accept VISA and MASTER CARD

SAVE THIS DATE

THURSDAY, MAY 24, 2007

POWER LUNCH SERIES

TIGER HOME INSPECTION

FLYERS TO BE MAILED SHORTLY!!!



THE FOLLOWING COURSES HAVE BEEN SCHEDULED, PLEASE CALL THE SCHOOL FOR DETAILS

CONTINUING EDUCATION CLASSES

Ethics & Dispute Resolution
May 7 - 9 AM - 12 noon

Commercial Environmental Training Class
May 7 - 1 PM to 4 PM

Real Estate Math
May 11 - 9 AM - 12 Noon

Preparing Real Estate Contracts
May 14 - 9 AM to 12 Noon

Fundamentals of Home Inspection
May 16 - 9 AM to 12 Noon

Current Issues in Real Estate I (Mandatory)
May 16 - 1 PM - 4 PM

Current Issues in Real Estate II (Mandatory)
May 22 - 1 PM - 4 PM

Radon, Real Estate and You
May 29 - 1 PM - 4 PM

Environmental Issues in the RE Transaction
June 12 - 9 AM to 12 Noon

Environmental Household Hazards & Home Sales
June 14 - 9 AM to 12 Noon

Current Issues in Real Estate I & II
All Day - two classes
June 19 - 9 AM - 4 PM and 1 PM - 4 PM

The Home Inspection Process
June 21 - 9 AM to 12 Noon

Commercial Environmental Training Class
June 21 - 1 PM - 4 PM

PRINCIPLES AND PRACTICES OF R.E.

A 60 hours class which meets the minimum requirements as set forth by the Dept. of Consumer Protection and the Real Estate Commission to obtain a Real Estate license.

Cost: \$450.00 including tax and 3 textbooks

A Class begins on May 7 & ends on June 29th - 6 PM to 9 PM, Monday, Wednesday & Fri.

Another Class begins July 10 & end on Sept. 25th - 6 PM to 9 PM Tuesdays and Thursdays.

FAST TRACK PRINCIPLES AND PRACTICES OF REAL ESTATE

Class begins May 21 & ends July 2nd Monday & Wednesday, 9 AM - 12 Noon and 1 PM - 4 PMThis is a 6 hour a day, 12 hours a week, 4 sessions a week, 5 1/2 week course.....

SUMMER FAST TRACK PRINCIPLES AND PRACTICES OF REAL ESTATE

Class begins July 9 and ends August 15th Monday & Wednesday 9 AM-12 Noon & 1 PM - 4 PM.

U.S.P.A.P

Two day class, Saturday June 9 and Saturday, June 16th.
8:30 AM to 4:30 PM each day, 45 min.. lunch break...This is a 15 hour class.
COST: \$250 incl tax and book

ALL CLASSES ARE HELD AT OUR TRAINING CENTER, 127 WASHINGTON AVENUE, WEST BUILDING, LOWER LEVEL, NORTH HAVEN, CT. 06473

IF THE CLASS YOUR INTERESTED IN TAKING IS NOT LISTED, PLEASE CALL THE SCHOOL.

**RESERVE YOUR CLASS NOW!
CALL
(203) 234-3938**

C.I.D.

Commercial, Investment Division of
The Greater New Haven Association of REALTORS®, Inc.

The CID is a networking group of Commercial Real Estate Brokers, Agents, Lenders and Others who meet monthly to share Leads, Success Stories, Heartaches, and most importantly, Make Deals. CID Members Cooperate Openly and Educate Each Other throughout the year. CID membership is offered to all Association Members. Each month, CID Members receive notification of events and actually enjoy participating in monthly breakfast meetings as well as Bus Tours, Commercial Open Houses, and Education Opportunities.

You are invited to join this productive group by Kevin Weirsmann, our 2007 C.I.D. President. CID Membership is \$40.00 per year.

If you are interested in becoming a member, please send your check, name, company, mailing address, telephone & fax #'s and your mandatory e-mail address to: Kate Blake, GNHAR, 127 Washington Ave., West Bldg, LL, North Haven, CT. 06473.

MASTERING MAINTENANCE

Submitted by

Housemaster Home Inspections

WELL WATER WISDOM

(NAPS) - Having a well can seemingly offer greater control over a homeowner's water source. Yet all wells draw from migrating underground water sources, which are subject to pollution. Homeowners with private wells have to assume command of the supply and not just the in-house water distribution system. That means water samples have to periodically be sent to a qualified lab for purity testing. The lab can suggest remedial measures, if needed.

Homeowners should also inspect and maintain the system that controls the volume and pressure of the water supply, say the experts at HouseMaster, leaders in the home inspection industry.

Submersible well pumps are common today. If you have one, it's important to maintain the protective air pocket in the tank or risk having to replace the pump prematurely. To check, open a faucet and note the time between pump start and stop. If it cycles on and off frequently, follow tank maintenance instructions or call a professional well service.

For more tips on home maintenance, visit www.housemaster.com/homedefects.



Your Best Investment In Real Estate

To my fellow REALTORS@:

As RPAC chairmen at GNHAR, I have a plea to make for your deepest consideration. First, let me say that being involved in the REALTORS® Political Action Committee has been a revealing experience at its best and a disappointing one at its worst.

The revelation is what PAC actually means for us as REALTORS®. Established in 1969, it is a voluntary, non-partisan organization dedicated to the preservation of private property rights through support of pro-real estate candidates. And, National RPAC contributed more money to candidates during the 2005-2006 cycle than any other business PAC. That makes RPAC number one over all business political action committees!

Some of the issues that RPAC supports that influences our livelihoods covers the gamut from working to rescind conveyance taxes, advocating sensible lead paint laws, working to defeat banks foray into the real estate industry, and concern over realistic eminent domain laws, to name a few. These issues are important to all of us as REALTORS®.

Disappointing is the lack of participation on the part of our cadre of agents as well as brokers, over the years from our board. Now I realize that 2006 was a Shifting Market year, however, it was still the third best year in existing home sales and the second best year in home sales volume EVER.

Weather the market is up or down; the issues remain as a threat to our industry and livelihood.

I personally want to thank everyone that did contribute in 2006 to help us reach nearly 40% of goal. Special thanks to those that selfishly gave their time to help raise and collect for our cause.

Given the fact we raised nearly 40% of our \$30k goal. The SHOCKING reality is that of 2,000 memberships here in New Haven County, approximately 180 members, yes believe it or not, less than 10% contributed in 2006! Need I say more? Are only 180 members concerned about their future?

We are not asking for huge contributions. We would love to see large contributions, but more importantly, we would at least prefer **many** contributions regardless of amount. Can you afford \$15.00? How can; you not? That is only \$.04 per day!

Let's make 2007 a banner year from the Greater New Haven Association of REALTORS®. If you have to dig into your penny jar you can come up with a contribution. It might just save your future!

For those wishing to help with our cause; joining the Board RPAC committee, maybe you have some great ideas for FUNdraising events or have been apart of part fun gatherings....please feel free to call me directly. Thank you in advance for those willing to pitch in!!!

Sam Ratner
 RPAC Chairman, GNHAR
 (203) 699-8399 ext. 302

SAFETY TIPS

Reproduced from "Personal Safety Guide" published by C.A.R.

Real estate professionals are at risk.....

In the last decade, hundreds of real estate professionals throughout the country have been murdered, violently assaulted, raped, beaten and robbed in the workplace.

There was the story of Maria Garcia, a New York real estate agent who was showing a house in Brentwood, NY in 1995. When Donny Bates, a paroled convict w/a history of mental illness, approached her w/interest in listing his house for sale. Instead of meeting Bates in her office, she went along with a stranger to a strange house. Bates slit her throat with a knife.....

An alarming event but used to illustrate the importance of taking safety precautions in your work.

KNOW WHO YOU ARE DEALING WITH...

WHEN YOU HAVE NEW CLIENTS:

Meet them in the office

Verify his/her identity

Get their car make and license number

Photocopy their driver's license

Complete a Client I.D. Form

ASK PROSPECT TO STOP BY YOUR OFFICE and complete the personal identification form before going to a property. This should be openly obtained, preferably in the presence of an associate.

VERIFY THEIR IDENTITY

This may entail calling references, his/her place of employment and verifying his/her current address. Information should be retained at your office; knowing that a name and address are known may discourage an assailant.

GET THEIR CAR MAKE AND LICENSE NUMBER

It's easy to do, and it will assist police in catching a criminal or finding you if you are abducted. If the car is stolen, your prospect will be reluctant to give you a license number.

INTRODUCE THE PROSPECT TO SOMEONE IN YOUR OFFICE

A would be assailant does not like to be noticed or receive exposure knowing a person could pick him out of a police lineup.

PHOTOCOPY OR SCAN THEIR DRIVER'S LICENSE

Legitimate clients do not mind you copying their driver's license. We freely show our license to the clerk at the grocery store when we write a check and we show our I.D. to rent a movie. We can expect identification from our client before we show a home worth hundreds of thousands of dollars....

ANNUAL SALES REPORT

	TOTAL SALES ACTIVE \$ VALUE			TOTAL SALES #			NEW LISTINGS			DEPOSITS			
	2005	2006	2007	2005	2006	2007	2005	2006	2007	2005	2006	2007	
113,753,810	119,721,246	117,612,082	117,612,082	433	399	402	837	1,168	1,309	482	1,939	2,983	3,574
16%	5%	-2%	-2%	7%	-8%	1%	10%	40%	12%	-3%	28%	54%	20%
93,500,613	91,684,600	88,687,814	88,687,814	347	325	306	793	1,095	926	515	1,887	3,161	3,373
2%	-2%	-3%	-3%	-14%	-6%	-6%	8%	38%	-15%	-11%	18%	68%	7%
123,195,209	162,937,456	120,596,418	120,596,418	505	637	424	1,031	1,604	1,024	539	1,931	3,845	3,560
16%	32%	-26%	-26%	6%	26%	-33%	-1%	56%	-36%	-26%	10%	99%	-7%
143,916,682	127,705,339	123,407,519	123,407,519	548	441	389	1,252	1,325	1,224	575	2,005	3,639	3,686
8%	-11%	-3%	-3%	4%	-20%	-12/5	19%	6%	-8%	-13%	10%	81%	1%
158,485,708	182,151,136			589	628		1,221	1,494			2,316	3,871	
21%	15%			8%	7%		13%	22%			21%	67%	
236,197,147	224,312,878			828	746		1,248	1,472			2,388	3,925	
19%	-5%			7%	-10%		5%	18%			13%	64%	
213,820,430	202,744,979			700	645		1,181	1,333			2,618	4,140	
30%	-5%			9%	-8%		5%	13%			16%	58%	
211,184,616	189,490,742			700	647		1,246	1,377			2,834	4,177	
7%	-10%			-7%	-8%		18%	11%			18%	47%	
206,579,155	156,882,119			715	521		1,348	1,286			2,939	4,024	
41%	-24%			21%	-27%		41%	-5%			24%	37%	
166,985,510	151,713,146			552	534		1,195	1,256			3,258	4,209	
10%	-9%			-2%	-3%		14%	5%			30%	29%	
147,608,600	137,452,422			507	470		973	960			3,222	3,967	
10%	-7%			-2%	-7%		33%	-1%			39%	23%	
159,453,150	137,835,558			564	500		565	663			2,646	3,346	
-2%	-14%			-6%	-11%		3%	17%			37%	26%	
1,974,680,632	1,884,631,621	450,303,833	450,303,833	6,988	6,492	1,520	12,892	15,035	4,483	2,110	29,986	45,294	14,293
14.9%	-4.6%	-76.1%	-76.1%	2.9%	-7.1%	-76.6%	13.8%	16.6%	-70.2%	-70.6%	22.5%	51.1%	-68.6.8%

NEW HAVEN ASSOCIATION OF REALTORS®, INC. NOMINATION FOR “AWARDS PROGRAM” 2007

Name: _____ Please circle: 1QTR 2QTR 3QTR 4QTR
 Firm: _____ First time Winner? Yes _____ No _____
 Address: _____ Primary Board: _____
 Town: _____ Zip Code: _____ Phone: _____

PLEASE COMPLETE THE FOLLOWING INFORMATION

Address Date	Town	Sales Firm	List Firm	MLS#	Close

REQUIREMENTS FOR QUARTERLY “AWARD”:

1. All Greater New Haven Association of REALTORS members are eligible for the award. **Points are completed on listings currently in CTMLS. RENTAL STATUS LISTINGS CANNOT BE USED.**
2. To qualify, you must earn 9 points per calendar quarter. 1 point is earned if you are the listing or the selling agent on a property that closed during the quarter. **YOU WILL EARN 2 POINTS ONLY** if you are both the listing and selling agent, DURING THE SAME QUARTER.
3. The Service must receive this nomination form by the 10th of the month following the end of the quarter. This quarter **ENDING JUNE 30, 2007 MUST** be received by **JULY 10, 2007**.
4. A full computer printout of each listing **MUST** be included to qualify.
5. The Designated REALTOR® or Office Manager must sign this form. **A PHOTOGRAPH OF THE RECIPIENT MUST BE INCLUDED OR E-MAILED (ct-homebrowser@snet.net) FOR PUBLICATION.**

Signature of Designated REALTOR®/Office Manager: _____

Mail or deliver - to be received by above deadline to: (Faxed submissions will not be accepted)
“Awards Program”

New Haven Assn of REALTORS®, Inc.
127 Washington Ave.
West Bldg, Lower Lvl
No. Haven, Ct. 06473

Date: _____

New Haven Association of REALTORS®, Inc.
127 Washington Ave., West Bldg, LL, No. Haven, Ct. 06473
Telephone: (203) 234-7700 ● Fax: (203) 234-3980



Telephone: (203) 234-7700
Fax: (203) 234-3980
cthomebrowser.com
e-mail: ct-homebrowser@snet.net

The Greater New Haven Association of REALTORS®, Inc.

The Connecticut Home Browser®

A Real Estate Buyers Guide

127 Washington Ave., West Bldg, Lower Level, North Haven, CT. 06473



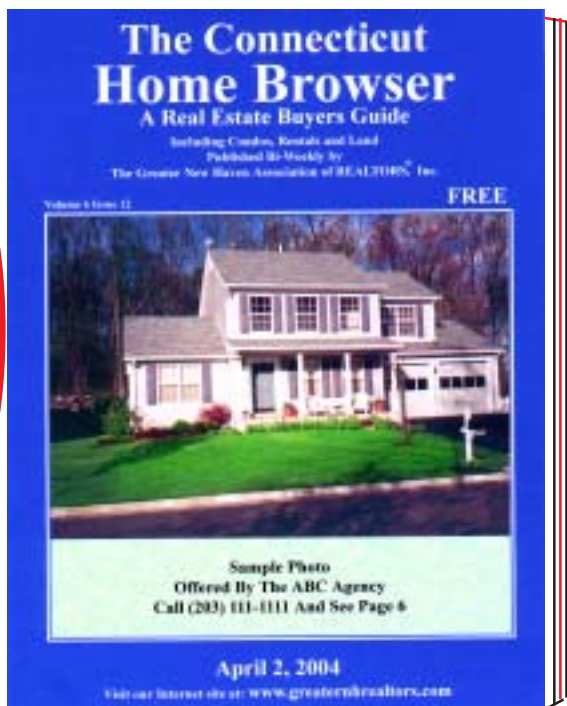
MAY 25, 2007 ISSUE

CALL JOAN QUINN, 234-7700 VM 14 FOR DETAILS - SEE PAGE 2 FOR COST

TIME TO ADVERTISE!!!

**PLEASE NOTE:
CHECK OUT OUR
INTERIOR COLOR
PAGES....
IF YOU ARE
INTERESTED IN
RESERVING A COLOR
PAGE, PLEASE CALL
AS SPACE IS LIMITED**

**COST: \$170 pp PER
ISSUE OR
\$150 PP PER ISSUE W/
A 26 ISSUE
CONTRACT.**



**CELEBRATING OUR
9TH YEAR**
11,000 copies
distributed Bi-weekly
to over 500 locations
in 21 area towns PLUS
17 Stop and Shop stores.

NOW ACCEPTING ADS FOR MAY 25, 2007 ISSUE:

ADS MUST BE IN MY OFFICE NO LATER THAN FRIDAY, MAY 11TH-12 NOON

**ADVERTISE IN THE MOST POPULAR BOOK IN THE AREA
GET YOUR AD IN EARLY.....COLOR INTERIOR PAGES AVAILABLE**

CALL TO RESERVE THE FRONT COVER IN ADVANCE - \$250.00 PER ISSUE (Booked thru 07)

OR THE INSIDE BACK COVER (IN FULL COLOR) - \$200 PER ISSUE (some availability)

INTERIOR PAGES AVAIL. @ \$170 PER ISSUE pp, OR 26 ISSUE CONTRACT \$150/PER ISSUE

Distribution covers the following areas: (21 AREA TOWNS PLUS 17 STOP AND SHOP STORES)
Ansonia, Bethany, Branford, Cheshire, Derby, East Haven, Guilford, Hamden, Madison, Meriden, Milford, Naugatuck,
New Haven, North Haven, Orange, Seymour, Shelton, Southington, Wallingford, West Haven and Woodbridge

**WE REACH THOUSANDS OF POTENTIAL CLIENTS BI-WEEKLY
WHO NEED YOUR SERVICES - CALL NOW FOR ADDITIONAL INFORMATION**

“Rates listed on opposite side” or Check our web site....cthomebrowser.com

**CALL JOAN QUINN - (203) 234-7700 VM 14 , FOR DETAILS!
DON'T WAIT - CALL NOW!**