
REALTOR[®] NEWS

Web Site - greaternhrealtors.com

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GNHAR MISSION STATEMENT

The mission of the Greater New Haven Association of REALTORS® is to serve our membership through programs, products and services which enhance knowledge, professionalism and profitability.



PRESIDENT 'S MESSAGE By Lee McParland

Who said that: "Flaming enthusiasm, backed up by horse sense and persistence, is the quality that most frequently makes for success."

COMMUNICATION - HOW MANY WAYS CAN WE DO IT?!

Let's talk.....

We are more than a pretty face!!!

Did you know the GNHAR has FREE Power Lunches?

Did you know that we have a Sponsor Program for those businesses we need in our professional (included: mortgage, inspection, attorneys, marketing, insurance)?

Did you know they subsidize our General Meetings with national speakers?

Did you know we have a Governmental Affairs Director to help us with local issues, including zoning, taxing, wetlands, plan of developments-anything that is occurring in our towns that affects our business.

Did you know that our Realtor Political Action Committee lobbies statewide and nationally on behalf of our profession and our clients?

Did you know that we offer many education programs to our members?

Did you know that we have our own Homes Magazine-The Browser-with low cost ads?

Did you know that we have a Public Relations firm to promote our profession?

Did you know that if you or your company does a community event, our PR Committee and PR Company will publicize it?

Our Association has one of the best reputations in the state for providing services for its members. Over 100 of our members serve on boards and committees and the office staff is available to help us.

And yet our members are saying they do not know what is going on! We need help to develop a better communications system. How do we like to be reached? Email, Snail Mail, Web-site, phone? The Public Relations Committee is going to survey us to see how we can best communicate the activities of GNHAR. Do you have ideas? Call me at (203) 272-1822 x305. Lee McParland, 2005 President.

Answer: Dale Carnegie

GAD Report

Government Affairs

Directors News

June, 2005

GNHAR has engaged the Government and Public Affairs consulting firm of Evans & Associates, LLC as a local Government Affairs Director (GAD). The experience of David Evans Esq., Audrey Wasik and Fred Knous exceeds 75 years in the field of government relations.

The GAD team, with the solid support of local builders, realtors and landowners marked another success with the withdrawal of the proposal before Cheshire's Planning and Zoning which would have required a ten percent of total acreage set aside for open space in all subdivisions of three or more lots. GNHAR's town wide mailing to all property owners of five acres or more played an important role in the notification of landowners which might have been impacted by these changes. Attending property owners expressed their appreciation for the Association's efforts in this regard. The **Connecticut Association of Realtors (CAR)** is continuing its efforts to advance legislation at the Capitol which would mandate notification of zoning text amendments to all affected property owners.

Meriden's City Planning Commission is examining a proposal that would modify a zoning class by amending single-family residential cluster developments to allow only age-restricted, 55-and-over housing developments, known as "active adult cluster developments". Since the proposal involves buildings for a 55-and-over audience with one child 18 and over, the developments are not expected to present additional costs to the public school system. The proposal must first be approval by the City Council before it is acted upon by the Commission.

Continued on page 2

GAD Report continued from Page 1

Having updated their Plan of Conservation and Development in 2004, West Haven's Planning and Zoning Commission recently began a comprehensive review and restructuring of its zoning regulations. On May 24th the Commission began a series of successive weekly workshops, followed by three successive weekly public hearings. The GAD team with assistance of the Home Builders Association of Connecticut is monitoring and reviewing the proposed changes with a view toward providing testimony, if necessary. The Commission is expected to vote on the proposed revision in late June.

Planning for GNHAR's - hosted and GAD-organized Smart Growth Conference re-scheduled for September 16, 2005 continues. The first registration notice will be available in late July. The conference will feature a lineup of state, regional and private industry panelists to discuss Connecticut land development trends, as related to recent smart growth initiatives. Rep. Lewis Wallace, Co-Chair of the general Assembly's Planning and Zoning Committee will provide an update on the 2005 Legislative Session which is moving toward adjournment on June 8th.



The Greater New Haven Association of REALTORS®, Inc.
Phone: (203) 234-7700 Fax: 234-3980

Officers of the Association

President.....Lee McParland
President Elect.....James Porto
First Vice-President.....Paul Gradwell
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Secretary.....Al Scafati

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Asst Exec V.P.....Frederick Mansfield

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Thank You

To the following companies who have extended their generosity by Sponsoring Association Functions

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The Real Estate Book
Tiger Home & Bldg. Inspections
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2005 REALTOR OF THE YEAR JAMES WRZOSEK

Congratulations to Jim Wrzosek the Greater New Haven Association of REALTORS®, Inc. 2005 Realtor of the Year.

Jim is the owner broker of Classic properties in Hamden, CT. He was 2003 Past President of the Greater New Haven Association where he invested countless hours, performing way beyond the norm. He had clear and achievable goals for the Association which included establishing a path of future leaders, more member participation, better relations with the New Haven Register, creating a charity golf tournament which raised over \$10,000 to give back to the community and the establishment of an extremely successful sponsorship program which underwrites costs of speakers and meetings such as Membership Meetings and the Power Lunch series. He has supported RPAC as a Sterling R door which is a \$1,000 contribution for the past two years and led a strong effort to achieve our RPAC goal for the New Haven Associa-

tion. Jim is a major supporter of REALTORS at the Capital and this year, spearheaded a Legislators Breakfast with the Secretary of the State of Connecticut and various elected officials and state representatives.

Jim was Region 4 Vice President for the Connecticut Association of Realtors for 2004. He attends the Mid-Year Meetings in Washington, D.C., the New England Regional Meeting and the National Association of Realtors Annual Meeting in November and numerous other GNHAR and CAR meetings. Jim continues to spend countless hours on behalf of all members of the Association. Over the past ten years he has served in the capacity of a Director on the GNHAR Board of Directors working his way through the chairs to President.

Jim is a firm believer that as Realtors who receive so much from the community, we should be giving back. It is largely through his efforts that give us "REALTORS" a good name in the community. Jim also participates in the Leukemia Society.



**PERKINS & ASSOCIATES
REAL ESTATE ATTORNEYS**

**GNHAR 2005 Platinum Sponsors
PROBATE AND REALTORS**

You have a buyer and a house. But, there is Probate involvement. What does that mean?

Reasons for Probate Involvement

The Probate Court may get involved in the sale of property for a variety of reasons.

- The owner may have died, with or without a will and there may be an executor or administrator handling the assets of the owner's estate.
- The owner may have gone into a nursing home and is selling the property to pay for medical expenses and there may be a conservator handling the assets of the estate.

Can I show the house?

Yes, you can show the house. The executor, administrator or conservator has the authority to list the house for sale.

Can we put in an offer?

Yes. The offer would be made to the seller, just as any other offer, but, the sale may have to be made subject to Probate Court approval.

What happens if the purchase is subject to Probate Court approval?

If the sale is subject to court approval, more time might be needed between the time of the offer and the closing date. Generally, Probate Court approval may be obtained within a month. Once a binder is signed, the seller's attorney will file an Application to Sell. The application will include the name of the buyer and the purchase price. The easiest cases, where, for example, all the heirs are in agreement, will move quickly through the approval process. In those cases, once the application is filed, the Court will review it and schedule a hearing within a few weeks. The hearing itself can be conducted in a matter of minutes and the Court can issue its approval immediately.

However, there are times, as when/ the heirs do not agree to sell or do not agree on the price, when the approval can take much longer. In these cases, the Court will still review the application and schedule a hearing, but the hearing can last for days or even longer.

What can the REALTOR® do to best advise the buyer?

Call or visit the Probate Court. You will need the name of the property owner to get information from the Probate Court. Probate files are open for public inspection. You can always stop in and review the file.

What to look for in the Probate File. The Probate clerk should be able to tell you whether there will be complications with the sale or if the application to sell will go smoothly. If you're looking at the file yourself, you are looking for reasons why the Court would need additional time to approve the sale. Is there more than one attorney involved for the heirs? Has one or more of the heirs sent letters to the Court asking that a certain person not be appointed executor? Again, asking the clerk, in person, may get you the information you need to let your buyer know whether Probate Court approval may become a major issue.

The best course of action is to ask the questions before showing the home so that you can be prepared to give a general idea of whether or not Probate involvement will add days, weeks or months to the closing date of the property.

--Wendi Kowarik is an associate with Perkins & Associates, Real Estate Attorneys, a law firm conducting real estate closings in Connecticut, New York, Massachusetts and Rhode Island.

**REALTORS® HELPING
THEIR
COMMUNITY**

**REALTOR®, Terry Sirico,
2004 Realtor of the Year,
Founder of Louis and Joan
M. Sirico Center for Elders
and Families at Southern
Connecticut State University**

Theresa Sirico is the founder of the proposed SCSU Louis and Joan M. Sirico Center for Elders and Families which coordinates an annual fair for the Elderly and their Families. This year's topic was "Sirico Caregivers Fair: Easing the Burden of Caring for an Elderly Relative."

There were five workshops "When the

Caregiver is Depressed-What to Do", "Financial and Real Estate concerns-How Caregivers Can Prepared", "What Caregivers Should Know About Alzheimer's and Parkinson's diseases", "Family Support for Caregivers Dealing with long-Term Chronic Illness", and "Caregiver 101".

The proposed center is a partnership between the University and Sirico, an alumna whose endowed gift is helping to develop a broad range of activities related to elders and their family caregivers and provide education and information to professionals in the field of gerontology via courses, faculty conferences and a Web site. It also will create educational and service internships at SCSU in the School of Health and Human Services to train future professionals.

**REALTORS
Making the News**



**Coldwell Banker Residential Brokerage
Acquires
Harriet Cooper Associates in
Woodbridge, Connecticut
June 8, 2005**

Coldwell Banker Residential Brokerage in Connecticut and Westchester County, N.Y. announced that it has acquired harriet Cooper Associates, LLC in Woodbridge, Conn. The boutique brokerage's 16 sales associates will now operate under the banner of CB Residential Brokerage.

"In pursuing a way into this affluent and burgeoning market, we looked for a real estate firm that reflects our strong customer focus and found a perfect fit with Harriet Cooper Associates," said Peggy Doepper, president and chief operating officer of CB Residential Brokerage in Conn. and Westchester. "Our new office will allow us to offer a winning combination of unmatched personalized service to more home buyers and sellers in the area."

Harriet Cooper has been honored as one of the area's "20 Noteworthy Women" by The Business times for her contribution to the Greater New Haven community. She is a major sponsor of the Woodbridge Road Race for 15 years, which donates food and fuel to needy area families. Additionally, Cooper previously served on the Board of Directors of the New Haven Association .



Ann M. Brignola Wins Regional Award and President of the Devon Milford Rotary

Ann M. Brignola, of ERA Innovative Realty in New Haven, recently earned a regional performance award from Global Real Estate Leader ERA Franchise Systems Inc.

Ann was named to the President's Club for 2004-5, as a Multi Million Dollar Producer. The award was presented at the ERA Conn. Broker Council awards ceremony, held at the Aqua Turf in Southington.

Ann was installed as the President of the Devon Milford Rotary on June 29, 2005. She has dedicated years of service to the community, and is a true leader in the world of Rotary International.

Ann has been a REALTOR® for over 20 years with a B.S. Degree, and GRI, PSCS, designations.



The following applications for membership have been received. Any member having any comment, pro or con, on the qualifications of these candidates should forward those comments, in writing, to the Membership Committee in care of the Association Office.

REALTOR APPLICATONS:

- Ruth Cross, Beazley Regional, Orange
- Joseph A Raiola, William Orange Realty, Orange
- Allyson G Skeens, C21 Today, West Haven
- Jennifer L Abrams, C21 Today, West Haven
- Mary Greenspun, C21 Today, West Haven
- Ronald A Antonucci, CB Select Sites, East Haven

- Sherman Brown, ReMax Royal Real Estate, Hmd
- Tracy P Zabin, H Pearce Company, Wallingford
- Pawel Stachowiak, Beazley Company, Wall.
- Stephanie Lewandowski, C21 Access America
- Timothy Serpe, H Pearce Company, New Haven
- Michael Lodewick, Degennaro & Assoc.
- April Aubrey, ERA Innovative Realty, NH
- Linda Bohne, Mainline New England RE., Wall
- Gary Dobratz, C21 Access America., Meriden
- Courtney O Ford, C21 Access America, Milford
- Carol Kuryla, Raveis Real Estate, Milford
- Paul McRanor, Raveis Real Estate, Milford
- Tammy Morse, Carbutti & Co., Wallingford
- Ronald G Pepe, William Orange RE, Orange
- Imtiaz Vohra., I Q Homesoure Inc., Milford
- Burton Warner., DePodesta Real Estate, Hamden
- Helen Wong, CB Select Sites, Hamden
- Michele E Gray, ReMax Great Estates, Wall.
- Richard Dolio, DeGennaro & Assoc., Wood.
- Jeff A Robbins, ERA Fort Hale Realty, EH
- Barbara Moroz, ERA Fort Hale Realty, EH

AGENT CHANGES:

- Laura Forcinelli now rep. Beazley Co., EH
- Mary Collins now representing Beazley Co., EH
- Lacey Lyons now rep Classic Properties, Hmd
- Mimi Houston now representing H Pearc, NH
- Susan Frederico now representing CB, NoHaven
- Janet Kenyon now rep CB Select Sites, EH
- Paula Dotson now rep CB Select Sites, EH
- Maryanne Salz now rep CB Select Sites, EH
- Julie Greco now representing C BSelect Sites, EH
- Elizabeth Wynne now rep CB Select Sites, EH
- Joann Dunsing now repRealty Partners, WH
- Charles Buss now representing Raveis RE, Ches
- Marilyn Hurteau now rep CB Select Sites, EH
- Tony Barresi now rep Calcagni Assoc., Wall.
- Edward Barillaro now rep Kirwan Real Est.,Wall.
- Eddy Block now representing Block & Kahan Properties., New Haven
- Ethel Phelan now rep Signature Realty, NH
- Robert Phelan now rep Signature Realty, NH
- Aimee Gargiulo now rep ERA Fort Hale Realty, East Haven
- James McHugh now rep H Pearce., North Haven

NEW PHONE/FAX:

- Team Real Estate, Hamden 203-288-6889 phone
- Cove Realty, New Haven 203-466-2683 phone, 203-469-8479 fax
- Remco Realty, New Haven 203-397-2559 phone, 203-392-3694 fax

NEW ADDRESS:

- Metro Mortgage, 765 Straits Tpk, Suite 2002, Middlebury, 06762 same phone/fax - Affiliate
- Remax Right Choice, 55 Old Gate Lane, Milford, same phone/fax - Full
- ERA Seigel, 3074 Whitney Ave., Bldg 3, Hamden 06518 - same phone/fax - full
- Burns & Burns Realty, 4 Peninsular Ave., Waterford, CT 06385 - 203-214-4345 phone, 860-434-1398 fax full
- ERA Chona Guillen Realty, 168 Elm St., West Haven 06516 -203-932-2000 phone, 203-932-2001 fax - full
- Kimball Group Inc, 3180 Main St., Suite 304, Bpt, CT 06606 - 203-371-6108 phone, 203-371-8448 fax - MLS Only

OFFICE NAME CHANGE:

Coldwell Banker Residential Brokerage / Harriet Cooper was Harriet Cooper Assoc, DR now Brendan Grady., 270 Amity Rd, Woodbridge, same phone/fax
Block & Kahan, 38 Trumbull St., New Haven, 06510 203-562-4000 phone, 203-562-7000 fax was Property Exchange, Woodbridge

NEW OFFICE:

- Carey J Halkiotis d/b/a Plantinum Real Estate, 179 Post Rd West, Westport 06880, 203-227-1090 phone, 203-227-2432 fax - MLS Only
- Dieudonne Antoine d/b/a Antoine Real Estate Services, 17 Raelin Rd, Hamden 06514, 203-506-1851 phone, 203-288-9494 fax - Full Company
- Harry Ellam d/b/a New Concepts Realty Group, 2348 Whitney Ave., Hamden 06518, 203-248-7400 phone - 3rd MLS Only office
- Michael McGuire d/b/a AMC Real Estate Advisors, 64 Wall St., Suite 401, Norwalk 06850 203-299-0101 phone, 203-831-9042 fax - MLS Only



Your Best Investment In Real Estate

It has been decided we will be taking a statewide initiative to have an official IRPAC Day. The targeted date is September 20th. Watch for future announcements.

As for where we are today with RPAC donations: At our last meeting, our Board only had contributions totally approximately \$1,300. Well since then, we collected another \$1,200 from the Clam Bake drawing, we are not allowed to use the word Raffle. And a BIG thanks to Jim Wrzosek, our REALTOR of the Year, for contributing \$1,000.00 and becoming a Silver.

Why should you support RPAC? One reason would be that REALTORS® are able to communicate to our Senators and Representatives, with help from RPAC volunteers and staff, the needs of the real estate industry and solutions to problems that arise in the industry. Another reason is on the Federal level, RPAC helped preserve the Mortgage Interest Deduction.....It is IMPORTANT..... All members need to support RPAC.....

Agency Topics



By
Ted Mansfield

Assistant Executive Vice President

License to Steal

The United States Supreme Court has again decided to make law rather than interpret the constitutionality of law. The right of eminent domain has always been a limited right that actually protected the property rights of the individual against abuses by the state. The Supreme Court has decided that private developers have more property rights than individuals as long as more taxes can be generated for the community.

This takes away a person's right to negotiate with a developer if the developer can get the city or town to side with them. What an invitation this is for political graft. What would stop community officials from deciding that a prime location occupied by a non-profit tax-exempt entity, like a church, would be better for the tax rolls if it were turned over to a private developer?

An objective of an Association of REALTORS® is: "to further the interests of home and other real property ownership." I would hope that REALTORS® would consider this decision as a threat to private property ownership and take a stand.

Personal Note:

Recently, I have not been able to find the time to write articles for the newsletter on a regular basis. I hope

that my past articles made some impression on the readers. My aim was to make members more aware that it is important to conduct the real estate business with a high standard of professionalism and a low greed factor. We have many REALTOR® members who are true professionals as exemplified by their conduct. Unfortunately, we still have others who may call themselves professional but their actions leave no doubt that they are not. Luckily for the good of the business the public will weed many of these persons out by word of mouth advertising. The public recognizes incompetence or unethical conduct and remembers it too just as other REALTORS® have a long memory. REALTORS® need to work together because a time will come when market forces will make cooperation essential for survival. Those who do not cooperate during the good times won't get much help when their survival is at stake when the market evaporates.

I want to thank all of you who have wished me a happy retirement by email, cards, phone calls and in person. I leave with a good feeling.

THE RISK REDUCTION COMMITTEE met and the following information was discussed.
Please read carefully.
This contains important information!

An Environmental Hazards Brooklet has gone to the printers. Thirty thousand copies are being printed with distribution to the various Boards/Associations. They will be available for purchase at \$1.35 each or can be downloaded at no charge from CAR's web site.

Also available is the seller's booklet: "Guide for Property owners Selling their Home" at \$1.50 each or they can be downloaded from CAR's web site at no charge.

A Purchase and Sales Agreement is being developed for RELATORS® to use when representing a Buyer that is purchasing a FSBO. Emphasis in the agreement will be to protect the buyer's best interests. Phrase may be in it: " Buyer hereby requests that the seller pay \$_____ as commission to the Buyer's agent."

Some insurance companies in other states are requiring that a home be tested for harmful mold and for radon before issuing policies. Most likely this practice will spread to Connecticut. It is becoming increasing difficult to insure properties. A buyer is advised to start shopping around for insurance as soon as they enter into contract and not to wait until just before the closing. CT Fair Plan will insure homes that could have problems being insured such as only having 60 amp electric service, the company is located in the Hartford area.

Dry closings where money has not been wired in time for a scheduled closing is becoming more and more of a problem. Fines and loss of license to lend money in CT are penalties that the State Banking commission may impose but they are failing to do so. Some banks are claiming that they do not have to adhere to CT laws since they are federally chartered banks. The Banking Commission does maintain a web site where the commission does post legitimate complaints against a lender.

CAR's legal counsel is being called about questions that could easily go to an owner/manager of a real estate office rather than to CAR. One of CAR's legal council spent 45 minutes on the phone teaching a "rookie" agent how to go about getting a buyer broker contract. Seventy percent of agents in the state are operating illegally without buyer broker contracts. When a call comes into your office, you should ask the person: "Are you signed up with anyone for buyer Broker-

Risk Reduction Continued from page 5

age?" Not: "Are you working with anyone." A question from one of our committee members was: "Can the Buyer Broker contract be shortened?"

A quest at CAR from a committee member was: "Should minimum standards be set by the State for services provided by a real estate licensee." It was felt that the State already had minimum standards wet in our licensing laws.

Should a question be added to the property disclosure form: "have you done any work on the property that required a permit and you failed to get one?" It was felt by CAR that this is a question that you as the listing agent could add to your own company's questionnaire.

\An agent is being sued because he went around with the home inspector and the home inspector missed an item that the buyer felt that the real estate agent should then have picked up on. CT law takes the position that if you act like one, you are one. It is best that you sit at the kitchen table and stay out of it.

A successful law suite against a CT real estate agent because the agent did not adhere to the buyer's instructions to make sure that the buyer had a good well. Agent simply advised having a test of the water done. After the closing a new well had to be drilled because the well was located in an area where farm animals tramped over it causing periodic contamination.

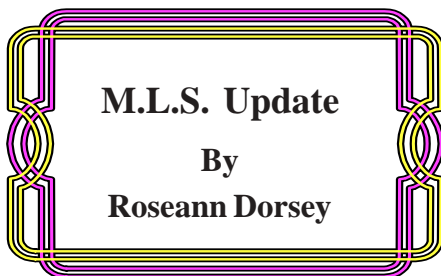
Buyer Broker contracts must be in place. Some insurance companies may not pay or defend a claim if you are not adhering to state law by having one. Also, be sure and let your automobile company know that you are using your car for business. If you don't, and have an accident where you customer/client gets injured, they may not pay.

2005 GNHAR AWARDS PROGRAM

The 2005 second quarter "Quarterly Awards" Nomination forms will be due at the Association Office no later than July 11, 2005. The second quarter consists of SOLD listings closed between April 1, 2005 and ending June 30, 2005. Nomination forms can be obtained at the GNHAR office.

All REALTORS® who are members of the MLS service are eligible. Points are completed on listings currently in the service (excluding Rentals). To qualify, you must earn 9 points per calendar quarter, 1 point is earned if you are the listing or the selling agent on a property that closed during the quarter. You will earn 2 points only if you are

both the listing and selling agent, during the same quarter. A full computer printout of each listing must be included with the nomination form and the form must be signed by the Designated REALTOR or Office Manager.



PHOTOGRAPHS

When you email photos, please reduce the size to 4" x 6". If you send them without reducing the size, it take roughly 25 to 30 minutes to open each one. Thank you!

COMPARABLE BOOKS

The Comparable books will be delivered in July and the cost will be added to the August billing.

The Connecticut Home Browser

A Real Estate Buyers Guide

Distributed to over 500 locations including 16 Stop & Shop Stores in 21 area towns

Bi-weekly with Covers in FULL COLOR Call now to reserve your front cover!!!

ALSO

The inside back cover is available in FULL Color @ \$200 per issue



NEXT ISSUE July 22, 2005

ADVERTISING DEADLINE FOR THE NEXT ISSUE IS THURSDAY, JULY 7, 2005

CALL JOAN QUINN (203) 234-7700 VM 14 FOR DETAILS

GREATER NEW HAVEN ASSOCIATION OF REALTORS RETIREMENT NOTICE

TED MANSFIELD Assistant Executive Vice-President

As you may or may not know, Ted Mansfield is retiring from the New Haven Association of Realtors.

Ted was formerly Executive Vice-President of the Central Board and joined our Association in 1995 when the Central Board and the New Haven Board merged. He was a respected Broker in Connecticut for many years and had served as President of the Central Board in 1971.

Since joining our team, Ted has headed the New Haven Real Estate School. Several of the courses being taught were written by Ted himself.....He has been our computer wiz for years and has updated the Association computer system with his expertise.

Ted is always there with a friendly outlook and professional attitude and the Staff of the Association is going to miss him terribly.....

At Ted's request, there will be no formal retirement party, however, you can send cards, emails, etc. or stop by the office before Thursday, July 7th at 4PM. He will be missed by everyone and we wish him well!

SPONSORSHIP FORM

- Cart Sponsorship:*
Chimino Home Inspection, LLC
- Putting Green Sponsor:*
Steve Cartier/GMAC
- Dinner Sponsor:*
Mortgage Matters
- Cocktail Hour Sponsor:*
Washington Mutual
- Lunch Sponsor:*
Candid Group
- Refreshment Cart:*
RE/MAX Alliance &
RE/MAX Right Choice
- Tee/Green Sponsor:*
\$100.00

Please fill out the form below and return it with your check, payable to: GNHAR

Sponsor: _____
 Contact Person: _____
 Address: _____
 Phone #: _____

Sponsorships: _____
 Tee/Green Sponsor: _____
 \$ _____
 Individual Donation: _____
 \$ _____

Thank you for your support.



The Greater New Haven Association of REALTORS®, Inc.
 West Bldg., Lower Level
 127 Washington Ave.,
 North Haven, Ct. 06473

THE GREATER NEW HAVEN ASSOCIATION OF REALTORS® CHARITY GOLF TOURNAMENT

2005 GNHAR Charity Golf Tournament



LAUREL VIEW COUNTRY CLUB
 Monday, September 12, 2005

This years proceeds to benefit
 John Tartaglio

We would like to invite you to participate in the 2005 Greater New Haven Association of **REALTORS®** Charity Golf tournament. We are all excited about holding our third annual event and raising money for a charitable cause.

REALTORS® are strongly involved in many community causes and organizations including Toys for Tots, Habitat for Humanity, and various food drives to name just a few. Each year our golf committee will choose a different charity which our tournament will benefit.

This year's recipient will be John Tartaglio. John is a resident of Milford and is suffering from a rare bacteria, "clostridium septicum", which claimed both his legs and nearly took his life. Family and medical experts describe clostridium septicum as a rare muscle-eating bacteria that is usually fatal. John is 18 years old, he recently graduated from Foran High School and has been described as "a hero for his tenacity and determination".

We are looking forward to this year's tournament. It is an opportunity to give back to the community by helping this extraordinary individual who cherishes the beauty in each day as a gift. We hope you will join us.

Thank You
The Tournament Committee

Monday, September 12, 2005
(Rain Date September 13, 2005)

Laurel View Country Club
310 West Shepard Avenue
Hamden, CT. 06518 (203) 281-0670

11:00 - 12:30 p.m. Registration/Practice
11:30 - 12:45 p.m. Lunch
1:00 p.m. Shotgun Start
6:00 p.m. Cocktail Hour (open bar)
7:00 p.m. Prime Rib Dinner/
Awards/Raffle

TOURNAMENT FEE: \$160.00

Includes: Practice Facility
Lunch Longest Drive Contest
18 Holes of Golf with Cart Hole-In-One Car
Player Gift Cocktail Hour
Shotgun Start Prime Rib Dinner
Closest to the Pin Contest Awards

Cocktails & Dinner only: \$50.00

Names(s) _____

of Guest @ \$50 _____
Amount Enclosed \$ _____

VISA/MC Acct: # _____
Exp. Date ____/____/____ Name _____
\$ _____ Signature _____



DRESS CODE: Soft Spikes Required. Proper golf attire is to be worn at all times. Collared shirts only. No jeans allowed. Thank you.

DIRECTIONS: Dixwell Ave. or Whitney Ave. to Shepard Ave. to West Shepard.

We will participate on Monday, September 12, 2005. A check in the amount of \$160.00 per person is enclosed.

Please make checks payable to:
GNHAR

To register your foursome, please complete the portion below and return it to:

 
GNHAR
Charity Golf Tournament
West Bldg., Lower Level
127 Washington Ave.
North Haven, CT. 06473

VISA/MC Acct: # _____
Exp. Date ____/____/____ Name _____
\$ _____

Signature _____
Applications will be accepted on a first come, first serve basis. We expect the tournament to sell out quickly, so please don't delay. Payment must be received no later than August 31, 2005.

Payment must accompany your application form:

(Captain): _____
Name: _____
Address _____
Phone #: _____

Name: _____
Phone #: _____

Name: _____
Phone #: _____

Name: _____
Phone #: _____